Identity Processes in Smokers Who Want to Quit Smoking: A Longitudinal Interpretative Phenomenological Analysis

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Abstract

The importance of identity in smoking cessation is increasingly becoming recognized by researchers. This study is the first in-depth longitudinal qualitative investigation of identity change processes among smokers who intend to quit. Participants' accounts of smoking, attempts to quit and sense of identity were explored over time to examine identity continuity and change. Ten smokers with a quit-intention were interviewed three times, approximately one month apart, and approached for follow-up two years later. Data from 30 in-depth interviews were analyzed using the Interpretative Phenomenological Analysis approach. Two themes of identity change processes are presented: 'Identity transition makes it easier to quit' and 'Identity conflict resolution is needed when quitting is unsuccessful or not attempted'. Identity transition toward the identity of nonsmoker appeared to be facilitated by permeable identity boundaries, a continuous sense of identity, and a sense of mastery of quitting. Conflicted smoker identities were observed among participants who continued to smoke, along with barriers that appeared to prevent them from identifying with nonsmoking. Among these participants psychological (e.g., using downward comparisons with worse-off smokers) and behavioral strategies (e.g., hiding smoking from others) were seen that may serve to resolve identity conflict and protect a positive sense of identity. Our findings suggest that transition toward a nonsmoker identity may be necessary for successful quitting. Future research investigating ways to help smokers to perceive themselves increasingly as nonsmokers appears indicated.

Keywords: smoking cessation, identity, identity change, psychological processes, interpretative phenomenological analysisMost smokers living in high-income countries want to quit smoking, but few succeed (Nationaal Expertisecentrum Tabaksontmoediging, 2015; U.S. Department of Health and Human Services, 2014). Quitting smoking may be more difficult when this contrasts with who individuals perceive themselves to be, that is, their identity. PRIME theory suggests that identity, which consists of “our mental representations of ourselves and the feelings attached to these”, may be key for behavior change (West, 2006). According to PRIME theory, identity affects the wants (e.g. anticipation of pleasure when smoking) and needs (e.g., anticipation of relief) that a smoker experiences in a specific moment, and the balance between these wants and needs subsequently directs behavior (e.g., a strong nonsmoker identity reduces the need for smoking, resulting in abstinence from smoking). Correspondingly, quantitative studies frequently report that smokers who identify more strongly with quitting or nonsmoking are more likely to quit or intend to quit, whereas smokers who identify more strongly with smoking are less likely to do so (e.g., Høie, Moan, & Rise, 2010; Meijer, Gebhardt, Dijkstra, Willemsen, & Van Laar, 2015; Meijer, Gebhardt, Van Laar, Kawous, & Beijk, 2016; Meijer, Van den Putte, et al., 2018; Tombor, Shahab, Brown, & West, 2013; Tombor, Shahab, Brown, Notley, & West, 2015). In addition, the (future) identities as nonsmoker and quitter appear more important for smoking cessation than the (current) identity as a smoker (Meijer et al., 2015; Meijer, Gebhardt, Van Laar, Kawous, et al., 2016; Meijer, Van den Putte, et al., 2018), possibly because future identities in particular provide a source of motivation for behavior (Markus & Nurius, 1986).

Less is known about how smoker, quitter and nonsmoker identities may change. Identity shift theory suggests that successful health behavior change (not restricted to smoking cessation) may facilitate identity change (Kearney & O’Sullivan, 2003). In line with this, a longitudinal study showed that identity (as smoker, quitter) and behavior are reciprocally related, such that identity impacts behavior and vice versa (Meijer, Van den Putte et al., 2018). In addition, another longitudinal study showed that smoker identities decrease over time, and quitter identities increase over time, among smokers and ex-smokers with higher (vs. lower) socio-economic status (Meijer, Van Laar et al., 2017). This study also showed that smokers and ex-smokers who perceive stronger pro-quitting social norms develop stronger quitter self-identities over time. Finally, a longitudinal study among adolescents found that smoker identities increased over time among smokers who developed stronger ‘coping with negative emotions’ motives for smoking (Hertel & Mermelstein, 2016). Although these findings are valuable, these quantitative studies provide only partial insight into the fine-grained psychological processes that enable identity change. The few in-depth qualitative studies that have been conducted with long-term ex-smokers suggest that identity change may involve a continuous process of transition with nonsmoking increasingly becoming part of identity (Brown, 1996; Luck & Beagan, 2014; Vangeli & West, 2012). Furthermore, change towards a nonsmoker identity may be enabled by continuous reaffirmation of the new identity (Brown, 1996), a transitional quitting identity (Vangeli & West, 2012), and learning of new behaviors that are unrelated to smoking (Luck & Beagan, 2014). Vangeli and West (2012) also highlight a dynamic and fluid identity following cessation, with participants oscillating between identification with smoking and nonsmoking. The ‘nonsmoker’ identity appeared to gain strength over time for most possibly with increasing mastery over the ‘smoker’ identity. Another study argued that the relapse of some women who had quit smoking during pregnancy was related to a lack of change away from the identity as a smoker (‘nostalgia for the former self’) (Bottorff, Johnson, Irwin, & Ratner, 2000).

Notably, cross-sectional work affords only retrospective exploration of identity change processes, rather than direct exploration of identity during the process of quitting. To our knowledge, this is the first longitudinal qualitative study to explore identity change processes among smokers. We investigated in-depth how smokers’ sense of identity may change during the process of quitting, and what happens to their sense of identity if they cannot quit successfully. Ten smokers who intended to quit within two months were interviewed in-depth three times, and followed up via online survey after two years. An Interpretative Phenomenological Analysis (IPA) (Smith, Flowers, & Larkin, 2009) approach was taken to data-collection and data-analysis. IPA focuses on how individuals interpret and make sense of their experiences, and is, therefore, very well suited to exploration of identity change processes (Smith, 1999; Smith et al., 2009; Vangeli & West, 2012). The relatively small sample size is necessary to enable the idiographic focus of IPA and thus the development of insights that are contextually embedded (Smith et al., 2009).

**Method**

**Participants**

Ten daily smokers who intended to quit within two months were included (see Table 1 for demographic characteristics and smoking behavior). Five participants were recruited through a local newspaper advertisement, and five through the researchers’ networks. One participant worked in the same institute as the first author, and one participant had worked there before the study commenced, but they neither collaborated with nor had a close relationship with the first author. Participant names are replaced with pseudonyms.

**Procedure**

Participants provided written informed consent and were interviewed by the first author in-depth three times in 2014 and 2015, approximately one month apart (T1, T2, T3). We used semi-structured interviews that were very open to enable participants to raise areas of experience that they considered important to their experience of quitting (interview schedules are provided in Supplementary Materials A and B). If participants did not raise identity (e.g., as smoker or nonsmoker) spontaneously, the interviewer asked about this toward the end of the interview to prevent shaping the rest of the interview. Questions about identity were ‘What are your thoughts about smoking/nonsmoking/quitting? Does it fit with who you are?’ and ‘What are your thoughts about people who smoke/do not smoke/quit smoking?’. The interviews lasted approximately 45 to 60 minutes. Lifelines were used to help participants organize their narratives, and to make participants feel at ease (Wilson, Cunningham-Burley, Bancroft, Backett-Milburn, & Masters, 2007). Interviews were audio recorded and transcribed verbatim. Participants received €50 for participating. The Ethical Committee of Psychology of the first author’s University approved the procedure. Participants were approached for a brief online follow-up questionnaire in October 2016 (T4) with questions about smoking status, quit attempts and identity (i.e., ‘How do you see yourself in relation to smoking?’; full questionnaire provided in Supplementary Material C).

**Analysis**

Data were analyzed using IPA. IPA is grounded in phenomenology and is committed to understanding the participant’s lived experience and meaning-making. A ‘double hermeneutic’ is applied wherein the researcher interprets the participant’s interpretations, thus privileging the participants’ understandings while recognizing the central role of the researcher in the interpretation. Furthermore, IPA has an idiographic focus and aims for a detailed analysis of each case (Smith et al., 2009). The longitudinal analysis was conducted in accordance with the few published longitudinal IPA studies (Smith, Spiers, Simpson, & Nicholls, 2016; Snelgrove, Edwards, & Liossi, 2013; Spiers, Smith, & Drage, 2015).

The analysis had the following steps: First, the transcript of a participant’s first interview was read carefully. Second, initial (descriptive, linguistic, conceptual) notes were taken. Third, notes were captured in emergent themes. Fourth, emergent themes for the first interview were grouped into superordinate themes, according to content similarity or connections between emergent themes. We continuously checked that our interpretations were grounded in the data by rereading transcripts, and listening to audiotapes when necessary. This was repeated for the same participant’s second and third interview. After completing the separate analysis of each interview for one participant, we examined transitional themes over time to identify changes in a participant’s sense of identity, potential mechanisms of identity change, and processes that may facilitate or hinder identity change. We then moved on to the next participant. As a final step, themes were compared across participants within two homogeneous subgroups (i.e., those who did and did not quit successfully). The analysis continued in the writing-up process. The analysis was performed primarily by the first author, who kept a reflexive log throughout data collection and analysis. For six randomly selected interviews, the first steps of the analysis (i.e., reading, noting, emergent themes) were also performed by a second analyst, and independent interpretations were discussed to explore and develop themes. Interpretations were also regularly discussed with the second and third author to ensure that they were grounded in the data.

**Results**

During the study, four participants quit successfully (Iris, Julia, Sophia and Louis), three participants attempted but were unsuccessful (Karen, Peter and Tom), and three participants did not attempt to quit despite their intentions to do so (Chris, Esther and Brigitte). Table 1 presents demographic characteristics, as well as participants’ smoking behavior over the course of the interviews (T1-T3). Table 2 presents participants’ smoking- and quitting-related identities over time, including example quotes. The analysis found two themes: 1) Identity change toward ‘nonsmoker’ makes it easier to quit, and 2) Identity conflict resolution is needed when quitting is unsuccessful or not attempted. These identity dynamics are explored below.

**1. Identity change toward ‘nonsmoker' makes it easier to quit**

Four participants (Iris, Julia, Sophia and Louis) quit smoking successfully and remained abstinent during the interview study. While Sophia and Louis presented a strong smoker identity across their interviews and struggled to adjust to nonsmoking, Iris and Julia adjusted to nonsmoking with relative ease. Although Sophia and Louis smoked more cigarettes than Iris, and had been smoking for a longer period of time, Julia had been smoking a bit longer than Louis, and Julia, Sophia and Louis can all be considered ‘heavy smokers’. Adjustment to nonsmoking appeared to be facilitated by a process of identity change, such that Iris and Julia identified more strongly with nonsmoking over time. This theme first explores how nonsmoking was integrated into identity over time in the accounts of Julia and Iris, and three mechanisms that appeared to facilitate this change via the subthemes of 1) Permeable identity boundaries; 2) Identity continuity in the absence of smoking; and 3) Mastery of quitting. The contrasting experiences of Sophia and Louis are also explored in relation to these themes.

**Nonsmoking becomes a part of identity.** Iris and Julia both showed identity change, such that over time nonsmoking became increasingly integrated in their identities (Table 2). At the first interview both described incongruence between their smoking and who they perceived themselves to be. For example, Julia said that she saw herself as a “nonsmoker who smokes”, an identity that is inherently ambiguous. Her discomfort with this was clear as she explained what this meant to her: “For me, it’s always been like, I do smoke, but I’m not okay with it”. Although she did not yet see herself as a “nonsmoker”, these self-definitions suggest a distancing away from identification with smoking. In line with this, others were surprised when they learned of her smoking, suggesting that they did not see her as a smoker either. For example, Julia explained:

*People told me, like, because they never saw me smoke during the day, or the dentist, you know, they’d say well, that err* [whispered] *YOU? Are you serious?* [continued in normal voice] *That doesn’t fit at all, or, that can’t* *possibly be, you know.* (Julia, T1)

Still, although Iris and Julia did not identify with smoking, they also did not perceive themselves yet as nonsmokers. At the second interview Iris and Julia had been abstinent for 5 and 32 days, respectively, with Iris having had several smoke-free periods since the first interview. Both described a recovery-related identity: Iris identified as an ‘ex-smoker in the rehab phase’ and Julia as ‘a detoxed smoker’. These suggest a process of transition to restore oneself to a more positive condition (e.g., restoration to health or removal of a toxic substance). Julia also described herself as an ‘eighty percent nonsmoker’ (T2), indicating that the identities of detoxed smoker and nonsmoker co-existed.

Iris perceived the ‘ex-smoker in rehab’ identity as temporary, and believed that she could become a nonsmoker with time:

*Interviewer: When would you say that you’re a nonsmoker?*

*Iris: Well, I think, in at least five years.*

*Interviewer: What would you need for that*?

*Iris: Yes err, well, yeah, I could also feel like a nonsmoker in a year, but that’s, we’ll have to see. Now I’m still in the re-, re- err rehab phase. Could be a year, or in five years, but also in a couple of months, depends on how quickly it goes.* (Iris, T2)

Although Iris was unsure about how long it would take before she would become a nonsmoker, she perceived this to be transitional. Julia was more doubtful whether she would move beyond her ‘detoxed smoker’ identity:

*I think that once you’ve been smoking, you know, you always sort of... err stay a detoxed smoker. I guess, that you, yeah, maybe, I hope that it, or in a year, that you think well, I can’t imagine that I ever* *smoked. That it’s just out of your system (…) And it* [abstinence] *has just been a month, so it’s not been that long* [laughs]. (Julia, T2)

Whereas Julia believed that her (unchangeable) smoking history would ‘always’ define her as a detoxed smoker, she also hoped that one day she would not even be able to picture herself smoking anymore. Her addition of ‘it’s not been that long’ suggests that she might move beyond her ‘detoxed smoker’ identity in the near future (‘in a year’). By the third interview, Iris and Julia (29 and 67 days abstinent, respectively) perceived themselves as ex-smokers. When Iris was asked how she saw herself, she said:

*Iris: Err...* [a] *person that entered a new period, I think.*

*Interviewer: And do you feel like a nonsmoker now or an ex-smoker?*

*Iris: I think an ex-smoker. Because it’s in the past. A nonsmoker is that you’ve never smoked. And maybe in a couple of years, that’s possible. But now you’ve just entered that next phase, of course I’ve just, just left it behind me.* (Iris, T3)

As in the second interview Iris identified herself as an ‘ex-smoker’, but instead of being in the ‘rehab phase’, she had now entered ‘a new period’ and ‘next phase’, and left ‘it’ behind her. Smoking was ‘in the past’: she successfully moved away from her past smoker identity, and she marked this as a definitive change. Similarly, Julia presented herself as ‘ex-smoker nonsmoker’ instead of ‘detoxed smoker’ (Table 2), suggesting that she no longer perceived herself as someone in recovery. In line with these transitions in identity toward becoming a nonsmoker, Iris and Julia reported that quitting was relatively easy. For example, Julia said “It has been going very well, yes, very well. Little to no urge [to smoke]” (T3).

The change observed in Iris’ and Julia’s identity involved a distancing away from a former smoker identity, and increasing accommodation of nonsmoking in their identities. Unlike Iris and Julia, Sophia and Louis did not show identity change, and this appeared to make quitting more difficult for them. Even though they no longer smoked, they essentially remained smokers in the way they viewed themselves: as a ‘smoker who does not smoke’ (Table 2).

**Permeable identity boundaries enable identity change.** The identity change processes observed for Iris and Julia appeared to be enabled by a perception of fluid, permeable boundaries between identities and behavior (e.g., smoking when ‘not a smoker’ and ‘smoking nonsmoker’). As explored above, Iris initially defined being a nonsmoker as having ‘never smoked’, but immediately added that becoming a nonsmoker is possible with time. Julia called herself an ‘ex-smoker/nonsmoker’ in the third interview, and suggested that “that can be the same, right?”. Julia seemed to merge the two identities, which allowed her to identify as a nonsmoker, despite her history as a smoker. As such, Iris and Julia did not view being a smoker or nonsmoker as fixed identities with clear boundaries, but as dynamic identities with more fluid, permeable boundaries. This allowed them to navigate between identities, and to perceive themselves increasingly as people who no longer smoked and eventually as nonsmokers.

In contrast, Sophia and Louis had stable perceptions of the identities as smoker and nonsmoker. They both highlighted their smoking history as a reason for seeing themselves as smokers, for example:

*I think it* [smoking] *really fits with me, yeah. But I think that’s also because I’ve been smoking for 30 years of course. So it’s been quite a while.* (Louis, T1)

For Sophia and Louis the possibility of identity transition to nonsmoker appeared out-of-reach. This is observed for example when Sophia talked about what it would be like to be a nonsmoker:

*Well, I hope there will be a time... I will only be a nonsmoker if it* [smoking] *no longer is a subject for me, so, that I for example just haven’t thought about it for three days, and that I can just say no thanks, I don’t smoke. Because I, I, I, I err, I don’t have to tell anymore that I smoked in the past and that it was so difficult for me, that is... behind me. But now it’s just, the most important issue for me, you know.* (Sophia, T2)

In the extract above, Sophia appeared to expect that she could only become a nonsmoker in the far future (‘a time’) and whether this happened at all appeared to be driven by ‘hope’ rather than expectation. The requirements for becoming a nonsmoker are absolute (e.g., smoking should not come to mind at all for a period of time) and very different from her current situation where she is preoccupied with thoughts of smoking and still describes smoking as her ‘number one priority’. This distinct and absolute nature of feelings and actions creates an impermeable boundary around the nonsmoker identity, making transition from smoker impossible without renouncing smoking completely.

**Identity change is facilitated by a sense of identity continuity.** Both Iris and Julia felt that quitting smoking allowed them to become the people that they essentially already perceived themselves to be when still smoking. In the second interview, Iris explained that “It [quitting] goes with it now. I still see the same person”. As such, although her identity changed toward nonsmoker, she felt that she had essentially stayed the same. The importance of a continued sense of identity in the absence of smoking highlighted in the extract from Julia’s account below:

*I’m very happy with it* [being a detoxed smoker]*. So it’s not as if I’m thinking ooooh my life is err... Like a friend of mine, life is not worth living, I’ve lost my best friend, and that that that, that’s really what it’s like for her... I err, what do I have, that, that she became depressed like, what’s the point of my life. (…) Attributing it all to, err, well, if it has to be like this, if my life has to be this way, well I’d rather continue smoking and then err, then, with all the risks attached.* (Julia, T2)

Julia was ‘very happy’ being a detoxed smoker, and contrasted her own experiences with those of a friend who found it difficult to quit smoking. According to Julia, this friend felt like she had lost her ‘best friend’ (cigarette), and lost her sense of meaning in life to the point of depression. Presenting the loss experienced by this friend highlights Julia’s perception that life without smoking carries an existential threat (“what’s the point of my life”) for some. The contrasting of her friend’s loss with her own positive experience of quitting suggests that Julia perceived identity continuity to be important.

Whereas a continued sense of identity following smoking cessation is seen in the accounts of Iris and Julia, for Sophia and Louis a sense of disconnection, or loss of identity, is observed. This can be seen for example in the second interview, when Sophia talks about the difficulty she had with quitting:

*Sophia: I think well, Sophia, it’s practically beneficial* [to quit] *and you just don’t see it now err...* [silence] *but it doesn’t feel that way, I, rationally, I’m convincing myself, but it doesn’t feel that way.*

*Interviewer: So how does it feel then?*

*Sophia: Well, like I told you. Err, err... It’s* [smoking] *a friend, you know, you are a p- an err, in a way you’re amp- amputated* [silence]*.*

*Interviewer: Part of you is-*

*Sophia: Part of what my life was like, I mean, coffee, I didn’t smoke much just like this, but, or an, and, but I err, never* [had] *a cup of coffee without a cigarette. And here I am with that... thing.* (Sophia, T2)

Sophia had tried to convince herself that quitting was good, but to no avail, and instead describes a sense of loss both in terms of the experience of pleasure (i.e. drinking coffee now reduced to an unremarkable ‘thing’) and to her sense of identity that had become incomplete via amputation. The comparison of smoking to a friend whose absence leads to a feeling of amputation invokes a sense of inconsolable loss, echoing the experience presented by Julia about her friend. At the end of the second interview when asked what smoking meant to her Sophia elaborates on this friendship: “Smoking is an err... a very dominant friend, err... that I find it very difficult to say goodbye to, but what’s actually a err, a err bothering thing, or person”. This suggests that Sophia perceives the absence of smoking to be complex, as she paints a problematic relationship with smoking as the ‘dominant friend’ and Sophia as the submissive friend with limited agency to end it. In addition, it points to a lack of control over smoking that Sophia may have experienced, as smoking is the “dominant friend” that she cannot leave, although she appears to want to do so. The significance of smoking to Sophia for a complete sense of identity highlighted when she describes how smoking just one cigarette between the second and third interview felt: “s- safe and familiar (…) You’re a little bit, who you were, let me put it like that. The amputation is gone.”

Louis also struggled with his abstinence and felt different since quitting. This was most pronounced in the third interview, when he explains his psychological difficulties:

*You only stay stuck in some sort of... irrational anger. That really is, that’s scary. I’m anxious about that. (…) If someone would say well, this, cope with it for this one week and then err, it’s over, promise, and then you’ll be err yourself, because I really don’t feel like myself right now. You know, like that. And, but in a week then, then it’s again, all err, then err, your eyes will open and you’ll see, you’ll see the light and then you’ll be, be the same person again. I would like that a lot. But no-one is going to say that.* (Louis, T3)

In Louis’ account, a sense of identity compromised by feelings of irrational anger, a loss of control over emotions, is observed. He did not feel like himself, and found himself in a dark and frightening place. In stark contrast to the initial transitional phase perceived by Julia and Iris, Louis saw himself as ‘only staying stuck’ with this compromised identity. He longed to ‘be the same person again’ that he was before quitting, but did not know when, and even if, he would regain his sense of identity. This sense of identity loss in the absence of smoking appeared to obstruct identity change in Sophia and Louis, whereas a continued sense of identity observed in Iris’ and Julia’s accounts appeared to facilitate change.

**Identity change is facilitated by a sense of mastery of quitting.** The integration of nonsmoking in Iris’ and Julia’s identities also appeared to be facilitated by a sense of mastery in learning to live as nonsmokers. For example, in the third interview, Iris recalled how at work “You used to go outside to get some fresh air, to smoke. But you obviously don’t do that anymore. So now I bring a book, or I surf the internet”. Her use of the personal pronoun ‘you’ in the plural and second person when recollecting her smoking behavior, and moving to the singular and first person ‘I’ to describe her behavior now, may reflect a distancing from the smoker identity. Both Iris and Julia felt proud of their progress with quitting, and gained self-confidence from this achievement. In the third interview for example after achieving two months abstinence, Julia explained: “I’m very proud of myself. It [smoking] is something that I don’t need anymore, it’s not necessary anymore. So it’s some sort of achievement”. This sense of pride and mastery appeared to be related to her new identity as a nonsmoker. For example, when Julia ate out with three smokers as ‘the only nonsmoker in the group’, she felt proud that she did not have to ‘stand outside like that [to smoke]’. This sense of mastery is in stark contrast to her perception of current smokers:

*Interviewer: What comes to mind, when you think of smokers?*

*Julia: Now I think, it’s quite bothering. It* [smoking] *just never stops. It’s not like err, a choice of, a cigarette. It’s a chain of one cigarette butt after the other. You know, it just never stops. It’s like a train that just keeps going.* (Julia, T3).

 The metaphor of a running train that never stops positions smokers as without control over their smoking behavior, with a sense of powerlessness through the absence of choice to smoke and consequent ‘chain’ smoking. This sense of powerlessness was supported in Julia’s reduction of smoking to the waste material (i.e. cigarette butt) that serves to strip smoking from positive value and thus reason to smoke.

In the third interview, when Iris was asked what smoking now meant to her, she used a metaphor to describe how quitting smoking made her feel free:

*It* [smoking] *is a closed period in my life. And that, you carry it with you, further. It* [smoking] *wears off more and more. And then, that, you spread your wings and you are completely loose, free again.* (Iris, T3)

Iris explained that she struggled with low self-confidence in the past, and she felt that smoking was tied to this. In her account above, she describes this period of her life as closed, and her sense of mastery of quitting appeared to allow her to become a more confident (nonsmoking) person. Sophia and Louis however, did not gain confidence in quitting, but both described quitting as a ‘battle’ in the third interview, indicating that quitting was a sustained fight and required a high level of effort to maintain. In addition, they both remained strongly attracted to smoking. For example, in the third interview Louis said that “everything within me screams [sighs] smoking”. The difficulty that they experienced with nonsmoking possibly made it more difficult to imagine themselves as nonsmokers or transition towards this.

**2. Identity conflict resolution is needed when quitting is unsuccessful or not attempted**

Identity issues were also observed in the six participants who did not quit successfully (Table 1). In line with their intentions to quit smoking, most participants perceived the behavior of smoking as conflicting with other identities (e.g., father) and self-perceptions (e.g., risk-avoiding), Table 2. For example, Esther (T1, smoker) perceived smoking as conflicting with her professional role: ‘Actually it [smoking] does not fit with me at all… And, and my job, and, and… Things that I find important’. However, although being a smoker appeared to be a negative identity that conflicted with other aspects of who they perceived themselves to be, at the same time some participants also perceived smoking as matching with other aspects of who they are (e.g., obstinate).

One way to resolve identity conflict between being a smoker and other identities/self-perceptions may be to move away from being a smoker and toward becoming a nonsmoker (and quit smoking). However, these six participants all found it difficult to picture themselves as nonsmokers (like Sophia and Louis). That is, although most of these participants experienced identity conflicts, they also lacked a positive future identity as a nonsmoker that could serve as a goal in their quitting process. In the first subtheme below two examples of psychological barriers observed that complicated identification with a future nonsmoking identity are presented. In the second subtheme, we will explore the psychological and behavioral strategies that participants used that may serve to protect a positive sense of identity in the face of their identity conflict and difficulty to quit.

**Barriers to identification with a positive future nonsmoker identity.** Several barriers were observed that appeared to prevent the participants who did not quit successfully, or did not attempt to quit, from identifying with nonsmoking. The two barriers that were observed in the most participants are presented below (Table 3 for other barriers).

***Perceptions of quitting as not fitting with certain identity aspects*.** Chris, Esther and Brigitte perceived aspects of who or how they perceived themselves to make quitting more difficult. For example, Chris said: ‘I am such a person who is so, I like to philosophize, you know. And sometimes I wonder whether that could very, very much, obstruct my quitting’ (T2, smoker).

***Expectations of feeling incomplete without smoking.***Esther, Chris and Tom expected to feel incomplete without smoking and described a sense of loss of identity, or of pleasure and purpose in life that they associated with quitting smoking (similar to Sophia and Louis). For example, this can be seen in Chris’s account below of his previous quit attempts:

*It feels just like there’s sort of err, you know, like, you’re the bathroom floor and it, and it, and the err, bathmat with suckers is being pulled away from you, that’s what is sort of feels like, that’s very strange. Because it, yeah, it’s very much err, linked to everything you do.* (Chris, T1)

Here, Chris presents his experience of quitting smoking as the separation of two objects that are conglutinated together (via bathmat suckers) encompassing all areas of his life. This creates an image of an aggressive force required to pull smoking away from him, and suggests an immediate and strong sense of loss at its removal. The passive tone that Chris uses to describe this process (it “is being pulled away”) also indicates a sense of lack of control over smoking.

**Strategies to protect a positive sense of identity when being unable to quit.** All six smokers who were unable to quit successfully, or did not attempt to quit, were seen to use strategies to protect a positive sense of identity. Psychological strategies observed were downward comparisons, self-affirmation, avoidance and denial. In addition, two behavioral strategies, hiding smoking to resolve social conflict and independence strategies, were observed. These are discussed below.

***Psychological strategies.***Esther, Peter and Tom made downward comparisons with other smokers, by pointing out that they themselves were more decent or socially considerate (Esther) or less ‘fat’ (Peter) than other smokers. Similarly, Tom had lost a friend who died from lung cancer and described his funeral:

*Everyone was smoking. And the guy was lying on his stretcher two meters away from us* [talks in disapproving voice]*. Isn’t that bizarre? (…) And we’re joking and talking about his life, and no one talks about smoking! (…) It keeps me occupied, yes, yes, yes. And smoking too, it keeps me occupied, keeps, and err, I am not a thoughtless smoker, I have, a friend of mine, and I can sit and talk with her, and she... smokes, and walks to the dish washer and smokes indoors, and smokes again and very much too, maybe even 2 packs a day... She always has a cigarette in her face.* (Tom, T3)

Following Tom’s surprise and disapproval at the continued smoking of the funeral guests, of which he was one, he immediately presents a new smoker identity (‘not a thoughtless smoker’) that elevates his status compared to other smokers who do not exercise thought. His description of these smokers in a derogatory manner as thoughtless and his example of a friend who ‘always has a cigarette in her face’ probably made him feel better about himself as a smoker.

Chris and Peter appeared to use self-affirmation strategies (i.e., focusing on one’s positive characteristics) to protect a positive sense of identity. For example, in the first interview Peter talked about continuing smokers, and his own continued smoking, as follows:

*Peter: I can’t imagine that there’s anyone who doesn’t want to quit smoking, who does smoke. I just don’t believe that. So that means that* [if you are smoking] *you can’t quit smoking, in my opinion. So you don’t have stamina, or endurance.*

*Interviewer: Right. Does that also apply to yourself?*

*Peter: Yes, definitely. Otherwise I would have quit smoking. Right?* [laughs] *(…)*

*Interviewer: What’s that like, thinking about that?*

*Peter: Tomorrow is another day? Yes. Nothing more, nothing less. I don’t care so much, personally. I do so* *many other things, which I do well, and with which I have endurance and which I finish and whatever. And one thing’s not. Yes. Okay, so I’m not a hundred per cent, but I got far, with having my life on track. (Peter, T1)*

Peter perceived his continued smoking to indicate that he lacked stamina, but did not want to elaborate on this. He downplayed the importance of lacking stamina (‘tomorrow is another day’) and instead focused on everything that he succeeded in. Notably, although Peter presented quitting smoking as trivial here, he said later: “If I would quit and stick with it, it [life] will be more complete. (…) I might desire to have everything in my life on track” (T1). This indicates that quitting smoking was a key component of getting his life on track. Focusing on his successes allowed him to balance the negative impact of his continued smoking on his identity, and to perceive himself positively.

Some participants showed avoidance or denial of a smoker identity. For example, in Esther said that “It’s a confrontation with yourself. With a side of yourself [that smokes]. (…) So preferably, you always try to... push it to the background” (T2). Esther acknowledged that ‘a side’ of her was a smoker, but she avoided thinking about this negative identity. Brigitte and Peter denied that smoking and nonsmoking were in any way relevant for how they perceived themselves. This allowed removal (or reduction) of the identity threat associated with continued smoking. For example, in the first interview Brigitte said:

*I don’t feel like it* [smoking] *is a part of me, who I am... No. It’s part of what I do, but that doesn’t necessarily mean that it’s a fixed part of who I am. (Brigitte, T1)*

In the extract above Brigitte perceives that having a smoker identity meant that smoking was a stable part of her, something she did not seem to want. Similarly, in the first interview Peter presents smoking as a simple consumer choice like eating pasta as he asks: “Does eating pasta fit with you? That’s the same question”. However, between the second and third interview, Peter had reflected on his life and realized that he was unhappy with his smoking and lifestyle to reveal a sense of identity conflict:

*Maybe things have fallen into place. Deep down I know that I’m not a smoker, really, I’ve always known that. I know that I have to quit smoking, that I want to again, I, that I just want, want to do sports normally and err, want to look and want to feel healthy and fit. I’ve always known that.* (Peter, T3)

In the extract above, Peter admitted that his current smoking behavior had ‘always’ conflicted with his sense of who he truly was. He experienced this realization positively (‘things falling into place’), and a strong increase in his motivation to quit was observed. Peter now referred to quitting smoking as something that he ‘wanted’ to do, whereas before quitting had been something that he ‘had to’ do. His earlier denial of the significance of smoking to his identity may have served to reduce this identity conflict.

***Behavioral strategies.*** Participants described employing behavioral strategies to protect themselves from the negative consequences of smoking. Esther and Karen attempted to avoid the social consequences by hiding their smoking, and Brigitte employed strategies to feel more independent. Esther felt that smoking conflicted with her professional identity, and believed that her colleagues would think less of her if they would see her smoking. Esther described how she would ‘sneak around’ and ‘crawl away, like an ashamed dog’, ‘never with my head held high’ (T3) if she went outside to smoke, to prevent colleagues from noticing her need to smoke and judging her negatively. Using the dehumanized metaphor of an ‘ashamed dog crawling away’ possibly reflects a fear of being judged as being without human agency, because of her ‘horrible addiction’ to cigarettes, and succumbing to primal urges of an intelligent animal (i.e. an animal with an awareness of expected behavior, capable of feeling shame).

Brigitte attempted to increase her sense of control over smoking by deliberately buying her cigarettes separately for each day. She described this as ‘my way to control it [smoking]’, although at the same time she recognized this to be an ‘excuse’ and a way of ‘fooling herself’ (T3).

**Follow-up survey (T4)**

All participants except Peter completed the follow-up survey on average 20 months after T3 (Table 4). While four participants had successfully quit at T3 (i.e., Iris, Julia, Sophia and Louis) only Julia and Iris - who in their interview accounts demonstrated identity change toward a nonsmoker identity - reported continuous abstinence at follow-up. Sophia and Louis however - who presented a resistant smoker identity in their interviews - had relapsed and smoked 20 and 10 cigarettes per day, respectively. At follow-up, Iris labeled herself as an ‘ex-smoker’, and Julia as a ‘nonsmoker who used to smoke’. Instead, Sophia labeled herself in terms of inevitable relapse, “someone for whom relapse looms time and time again”, and Louis refrained from defining himself in terms of smoking and nonsmoking altogether.

None of the participants who were smokers at T3 were abstinent at follow-up (follow-up data was unavailable for Peter). Most still perceived themselves in terms of smoking and addiction. Karen, however, perceived herself as a nonsmoker at follow-up, although she had not (yet) quit successfully. She had attempted to quit very recently, suggesting that she tried to behave in line with her nonsmoker identity (see Tables 2 and 3 for Karen’s identity processes in the interviews).

**Discussion**

This is the first longitudinal qualitative study that explores identity change processes in quitting smoking. Two themes in relation to identity were presented: 1) Identity change toward ‘nonsmoker' makes it easier to quit, and 2) Identity conflict resolution is needed when quitting is unsuccessful or not attempted. Of the four smokers who quit successfully over the course of the interviews, identity change toward nonsmoker was indicated in half, and a ‘smoker who does not smoke’ identity in the other half. Importantly, quitting appeared much easier for those who increasingly perceived themselves as nonsmokers. Similarly, Vangeli and West (2012) suggested that a lack of identity change toward nonsmoker made abstinence more difficult for some. The ‘smoker who does not smoke’ identity was also observed in an ethnographic study among smoking cessation group participants (Nachtigal & Kidron, 2015), but was considered a means to resist temptations to smoke and empower the nonsmoker identity, something our results do not seem to support. Extending previous work, follow-up results from the current study corresponded with the identity processes observed in the interviews, as only those for whom identity change was observed had gained long-term abstinence. The current findings thus suggest that nonsmoking needs to become incorporated in ex-smokers’ identity in order to reach stable abstinence.

Results suggest that perceptions of permeable identity boundaries, a sense of identity continuity and a sense of mastery of quitting enabled identity change in the two participants who increasingly identified with nonsmoking. The perception of smoker and nonsmoker identities as flexible (e.g., smoking nonsmoker) appeared to ease navigation between identities. Permeable identity boundaries were possibly supported by a transitional recovery identity (e.g. ‘rehab phase’ or ‘detoxed smoker’). This permeability relates to the conceptualization of identities as nonsmoker and smoker as fluid, as was proposed by Vangeli and West (2012) who found that ex-smokers oscillated between nonsmoker and smoker identities.

Furthermore, identity change in these two participants seemed to be facilitated by a sense of identity continuity: they essentially stayed the same person in the process of change. In contrast, the two participants who did not show identity change and relapsed by follow-up experienced a sense of loss of identity without smoking. Similar experiences were reported in other studies, describing a ‘voided self’ without smoking (Nachtigal & Kidron, 2015) or a sense of loss that resembled ‘bereavement’ (Vangeli & West, 2012). Importantly, a lower sense of identity continuity relates to worse psychological well-being (Sokol & Serper, 2016), and follow-up results of the current study suggest that it may be a risk for relapse (cf. Bottorff et al., 2000). Identity change also appeared to be facilitated by a sense of mastery of quitting. This resonates with observations by Vangeli and West (2012) that identity transition from smoker to nonsmoker was facilitated by ‘the accumulation of experience in mastery over urges to smoke’ (p. 178) (see also Luck & Beagan, 2015). It also corresponds with the proposition of identity shift theory that identity change is facilitated by successful behavior change (Kearney & O’Sullivan, 2003), which may be reflected in sense of mastery, and with a previous study showing that quitting behavior may impact smoker and quitter identity (Meijer, Van den Putte et al., 2018). More research is needed to further disentangle the direction of relations between identity change and behavior change.

Identity also played a role in the six participants who were unsuccessful in quitting during the study. For most of them, being a smoker conflicted with other identity aspects, such that the identity as smoker was negative. Although identity change toward nonsmoker may be a possible way to resolve such conflict, for various reasons, all had difficulty picturing themselves as nonsmokers. The lack of a nonsmoker identity also seemed to impair smoking cessation. None of these participants had quit successfully at follow-up, and most still perceived themselves in terms of smoking and addiction. This corresponds with previous work, suggesting that smokers need a strong nonsmoker identity, rather than a weak smoker identity, in order to quit smoking (Meijer et al., 2015; Meijer, Gebhardt, Van Laar, Kawous et al., 2016; Meijer, Van den Putte et al., 2018).

The difficulty with quitting experienced by these continuing smokers thus appeared to prevent resolution of identity conflict, and thereby to threaten a positive sense of identity. Several psychological and behavioral strategies were observed that may protect a positive identity in the face of (perceived) inability to quit. Participants used downward comparisons with worse-off smokers or self-affirmation (i.e., focusing on positive experiences instead of difficulty quitting), avoided thinking about their negative identity, and denied the impact of smoking on identity. In addition, some participants hid their smoking to avoid social conflict (cf. Luck & Beagan, 2014), or attempted to gain a sense of independence of smoking. Downward comparisons (Vohs & Heatherton, 2004) and self-affirmation (Derks, Scheepers, Van Laar, & Ellemers, 2011; Sherman, 2013) have been reported in the psychological literature more generally as ways to cope with identity-threat. Both are considered to divert attention away from the threat, which consequently has less impact on identity. However, such strategies may be disadvantageous in the long term by decreasing the need for (healthy) behavioral change (Hoek, Maubach, Stevenson, Gendall, & Edwards, 2013).

This is the first in-depth qualitative longitudinal study into identity change dynamics in the context of smoking cessation over time. Each of ten smokers who intended to quit were interviewed three times, and data were analyzed using IPA (Smith et al., 2009). This allowed for in-depth exploration of how participants made sense of their experiences, and how this related to their sense of identity. Moreover, the longitudinal nature and close proximity of the three interviews (i.e. spaced one month apart) allowed direct exploration of the experience of identity during the initial processes of quitting (i.e. within the first three months), a particularly significant period in the quit attempt where the majority of attempts end in relapse back to smoking (Hughes, Keely, & Naud, 2004). Limitations are that participants may have provided socially desirable answers at the online follow-up survey (e.g., stating that they were abstinent whereas in reality they smoked), and that we used no biochemical verification to assess smoking status in the follow-up survey or the interviews. However, most participants indicated that they smoked at follow-up, which reduces the need for biochemical verification. Furthermore, using biochemical verification alongside the interviews could have complicated rapport between the interviewer and participants, which would potentially have a negative effect on participants’ openness and thus be inappropriate for experiential research. Social desirability may also have played a role in the experiences shared in the interviews and how participants presented themselves, in particular for the two participants that were already -albeit superficially- known to the first author before the study commenced. They may therefore have been more aware of their professional role or identity during the interviews, which may have given this greater prominence in their accounts. Furthermore, as is inherent to qualitative research, findings are not intended to be generalizable to the entire population of smokers intending to quit. It is also beneficial to conduct similar qualitative studies among more selective groups of smokers. For example, the facilitators of identity change that were found in Iris and Julia should be examined in a more targeted sample with successful quitters.Importantly, the experiential approach taken in this study led to valuable insights regarding identity change processes that cannot be obtained with quantitative methods. The change dynamics captured in the current study may further develop or transition over time. While the current study gains some insight of identity and smoking at twelve months, this is limited to survey data and cannot speak to identity dynamics beyond the presentation of self-descriptors, or explore incongruent statements (e.g., Karen’s declared ‘nonsmoker identity’ while not having quit successfully). Further work to interview smokers over a longer period of time would be useful, considering that a process of quitting smoking typically takes longer than three months. Furthermore, in accordance with the ‘double hermeneutic’ employed in IPA (Smith et al., 2009), participants’ interpretations of their experiences were interpreted by the authors and therefore the findings are shaped by the author’s existing knowledge and interests (i.e. familiarity with identity theories and interest in identity change processes). Although data analysis was inductive, the authors conceptualize identity as defined in PRIME theory (West, 2006), to be: “mental representations of ourselves and the feelings attached to these”. Importantly, the continuous focus on grounding interpretations in the data, and discussions between the authors during the analysis, ensured that the findings closely reflected the participant accounts, and that only themes that appeared important from the participant accounts were reported. For example, participants were asked questions to explore the role of social interactions and networks in identity processes, but this was not included in the report as an additional facilitator of identity change as the participants’ accounts did not point this out. As such, despite our knowledge of the importance of social factors in identity processes (e.g., Iyer, Jetten, Tsivrikos, Postmes, & Haslam, 2009; Lennon, Gallois, Owen, & McDermott, 2005; Meijer, Van Laar et al., 2017; Scheffels & Lund, 2005; Tajfel & Turner, 1979, 1986; Vangeli & West, 2012), we ensured that the findings represent the participants’ views and experiences.

The findings of this in-depth study indicated that change toward a nonsmoker identity may be necessary for successful quitting in the long-term. In addition, permeable identity boundaries, a continuous sense of identity, and a sense of mastery of quitting may facilitate identity change. Given these findings, future research investigating ways to help smokers to perceive themselves increasingly as nonsmokers appears warranted, for example through writing exercises about the future identity (Meijer, Gebhardt, Van Laar, Van den Putte, & Evers, 2018). The findings suggest that the development of interventions -with a focus on the facilitators of identity change that emerged in the current study- may help smokers to quit successfully. Specifically, smokers may be asked which ‘nonsmoker’ characteristics they already possess, as this could facilitate perceived permeability of identity boundaries and a sense of identity continuity. In addition, in order to facilitate a ‘sense of mastery’, which smokers may be stimulated to attribute progress in quitting internally. Such interventions that focus on identity change may help more smokers to quit successfully.

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Table 1. Participant characteristics.

|  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Name** | **Gender** | **Age (T1)** | **SES** | **Age daily smoking**  | **Previous quit attempts** | **Quit attempts during study (length of abstinence)** | **Smoking status****(cigarettes per day smoked) T1**  | **Smoking status (cigarettes per day smoked)** **T2**  | **Smoking status** **(cigarettes per day smoked)****T3**  | **Use of quit aids/professional support during study** |
| Iris | Female | 25 | Middle | 17 | 2 | 1 | Smoking (4-10)\* | Abstinent (0) | Abstinent (0) | None |
| Julia | Female | 48 | Higher | 14 | ± 5 | 1 | Abstinent since 4 days; smoked 10 | Abstinent (0) | Abstinent (0) | None |
| Sophia | Female | 69 | Lower | 13 | 2 | 1 | Smoking (15) | Abstinent (0) | Abstinent (0), smoked 1 cig. since T2 | Six-week group smoking cessation course |
| Louis | Male | 45 | Lower | 15 | Many | 1 | Smoking (20) | Abstinent (0) | Abstinent (0) | Mobile phone quit app |
| Karen | Female | 54 | Lower | 18 | Many | 4 (1.5 – 4 days) | Smoking (8-10) | Smoking (unknown) | Smoking (6) | E-health application (developed by professional addiction institute) |
| Peter | Male | 33 | Higher | 15 | Many | 2 periods of abstinence from regular cigarettes and e-cigarette (5-7 days when on holiday) | Smoking (10 + e-cigarette with nicotine) | Smoking (10 + e-cigarette with nicotine) | Smoking (10 + e-cigarette with nicotine) | None, does not perceive e-cigarette as quit aid |
| Tom | Male | 57 | Lower | 13 | 2 | 5 (<1 day) | Smoking (15-18 + e-cigarette with nicotine) | Smoking (10-15 + e-cigarette with nicotine) | Smoking (15 + e-cigarette with nicotine) | E-cigarette |
| Chris | Male | 24 | Higher | 14 | 3 | 0 | Smoking (19) | Smoking (19) | Smoking (unknown) | None  |
| Esther | Female | 29 | Higher | 21 | None | 0 | Smoking (23) | Smoking (unknown) | Smoking (23) | Psychotherapy (general) |
| Brigitte | Female | 43 | Higher | 19/20 | 3 | 0 | Smoking (16) | Smoking (16) | Smoking (18) | ½-day group smoking cessation course |
| *Note.* SES = Socio-economic status; previous quit attempts = serious quit attempts lasting >24 hours. The number of cigarettes smoked per day for T1, T2, and T3 is provided within brackets.\* At T1, Iris explained that she was cutting down and smoked two cigarettes per day since six days before T1. |

Table 2. Overview of identities in relation to smoking and quitting over time, and other identities held by participants.

|  |  |  |
| --- | --- | --- |
|  | **Example quotes regarding identity** | **Other identities or self-perceptions (matching or conflicting with smoking)** |
| **Name** | **T1** | **T2** | **T3** |
| Iris | *Not a smoker*: “Actually I don’t [see myself as a smoker] (…) It sounds so strange, some people say oh, do you smoke? I say yes... They say oh, I didn’t expect that from you. So that is, that is stupid. (…) I’d say, you’re right, that’s what I think.” | *Ex-smoker in rehab*: “[I see myself as] Ex-smoker, yeah. (…) Now I’m in the rehab phase.” | *Ex-smoker*: [Interviewer: Can you tell me how you see yourself now?] “Err... person that entered a new period I think. [Interviewer: And do you feel like a nonsmoker now or an ex-smoker?] I think an ex-smoker. Because it’s in the past. A nonsmoker is that you’ve never smoked. And maybe in a couple of years, that’s possible. But now you’ve just entered that next phase, of course I’ve just, just left it behind me.” | *Conflicts*: confident person (T1); person that entered a new period (T3) |
| Julia | *Smoking nonsmoker*: “Maybe [I see myself] more as a nonsmoker who smokes [laughs]. Can you say such a thing?” | *Detoxed smoker*: “If you’ve been smoking, you’ll always sort of ... err stay a detoxed smoker. [Interviewer: Do you feel like a detoxed smoker?] Yes! I do (…) I’m very happy with it.”“[I am] Eighty per cent nonsmoker, I think.” | *Ex-smoker nonsmoker*: “I think [I see myself as] as an ex-smoker. (…) That means that you smoked and that you, you smoked, yeah, and also that you know what it’s like to be addicted to cigarettes. Yes. (…) Yeah, I also see myself as nonsmoker. Yes. Ex-smoker nonsmoker. That is, that can be the same right? Yeah.” | No other identities/self-perceptions mentioned |
| Sophia | *Anti-smoker who smokes*: “I’ve got ten reasons [to quit] because I am such an anti-smoker, who is smoking. So that doesn’t make sense.” | *Smoker who does not smoke*: “I’m still an err, I’m still a smoker who does not smoke. Yes. And I might stay that for the rest of my life.” | *Smoker who does not smoke*: “I am a smoker who does not smoke”“Of course it [smoking] fits with me because it, just as long as I’ve been living consciously, you know, err... [silence] But it does not fit with me because how I, how I am.” | *Conflicts*: Mother (T1, T2); autonomous woman (T1); someone who is in-control (T1, T2, T3); assertive (T2, T3); independent (T3); decisive (T3); socially engaged (T2); environmentally aware (T2) |
| Louis | *Real smoker*: “I find myself a real, I find myself a real smoker yes. Yes. Yes. Can’t, I don’t really know why though, but err, yes. (…) I think it really fits with me, yeah. But I think that’s also because I’ve been smoking for 30 years of course. So it’s been quite a while.” | *Smoker who does not smoke*: “I can’t say, yeah, I can’t err, I can’t say, for myself, that I am a nonsmoker or something now, that I have quit smoking. That, that, I absolutely don’t see it that way. I still think I am a smoker... who maybe doesn’t smoke now.” | *Smoker who does not smoke*: “I talked to someone and he said, I am an, I’m just a smoker who does not smoke for a while. Well, that’s my idea too, that’s how I feel. That, that fits with me, a little. So I am a smoker, or I feel like a smoker, but I’m just not smoking for a while.” | No other identities/self-perceptions mentioned |
| Karen | *Not a smoker*: “Whether smoking fits with me, no. I don’t see a monkey errr... smoke. I don’t see dogs walking around with a cigarette butt. So it doesn’t fit at all. You sometimes try to compare it, like that. Do you see that cat smoking, you know [laughs]?”*Addict*: “[After quitting] You’re no longer that addict who err runs to the petrol station to get a pack of cigarettes.” | *Not a smoker*: “It [smoking] doesn’t fit at all! No. Not at all, no. And it’s not to save my face, it is... why... it’s just to admit to errr, a err, a nicotine addiction, actually. I’m so ashamed.”“The feeling of exasperation a- about yourself, and disappointment, it becomes so strong that you think aaaah, that makes you feel so [emphasized ‘so’] cranky. Woman, why are you doing that?” | *Prospective quitter*: “I see, I see myself as an err a prospective quitter. Hmm, yes, yes. I don’t want to belong with the smokers anymore, no, no.” | *Conflicts*: Enterprising (T1); mother/example for daughter (T1) |
| Peter | *Denial of significance to identity*: “I don’t think that it fits with someone, yes or no, when you’re talking about smoking. So. You either do it or you don’t. Does it fit with you? No idea.” | *Denial of significance to identity*: “I am who I am, the moment I am smoking I am someone who is smoking, the moment I don’t I’m not. At the moment that I, now, that I think about that I shouldn’t do it I am someone who is quitting smoking. And then after that, when I’m smoking a cigarette again, I am someone who smokes. It’s not something that interests me.” | *Not a smoker*: “Maybe things have fallen into place. Deep down I know that I’m not a smoker, really. I’ve always know that. I know that I have to quit smoking, that I want to again, I, that I just want, want to do sports normally and err, want to look and want to feel healthy and fit. I’ve always know that.” | *Matches*: Obstinate (T1); someone who goes for it ‘full power’ (T1); someone who wants to be different from others (T2); someone who goes his own way (T3)*Conflicts*: Father (T3); risk avoider (T2)  |
| Tom | *Smoker*: “[Interviewer: Does smoking fit with you?] Yes. That’s also what other people say. They also say, it [smoking] really belongs with you. They see me with a butt, they say Tom, it really fits with you. Yes. It fits with me, yes. Yes, yes, yes, yes.” | *Smoker*: [Talks about smoking after a brief period of abstinence] “Yes, then you’re back. You’re just normal again”.  | *Human being who smokes*: “I see myself as a human being who smokes.”“And you think do you see yourself as a smoker, no, I just see myself as a human being.” | *Matches*: Recalcitrant (T1, T2); tough guy (T1, T2); risk taker (T1); all-or-nothing person (vulnerability to addiction) (T2); young (smoking shared activity with wife associated with being young) (T1, T3); not determined\* (T1)*Conflicts*: Health freak (T3) |
| Chris | *Smoker*: “It [smoking] is such a palette of things that it’s associated with in your life, that it becomes very interwoven or something like that, that’s how I see it now. That’s very strange, that, you really grow together with it or something.” | *Smoker*: “It [smoking] does not have to, it does not have to fit. So it’s not, it’s not really an image that I like. (..) Sometimes I see myself smoking, from the third person and I think well, ok, it fits, yeah, but it’s also strange to see yourself, then. (..) You notice that it has really melted together with who you are, so it’s all very logical that you do that [smoking], nothing strange about that, and it’s very usual, and then I think oh! Pffff, it would be relaxed if that [being a smoker] wouldn’t be the case anymore.” | *Smoker with SOS signal*: [Interviewer: How do you see yourself?] “[sighs] Well, still a complete smoker. Yes. But err, a smoker with a sort of err [laughs] SOS err signal. But that [SOS signal] is just for me.” | *Matches*: Someone who needs freedom and does not need rules\* (T1, T2); thinker/philosopher\* (T1, T2); impulsive\* (T2); easy going\* (T3); flexible\* (T3); indifferent\* (T3); inaccurate\* (T3)*Conflicts*: Partner (Chris feels that smoking complicates being an honest and sincere partner) (T1) |
| Esther | *Smoker*: “It [smoking] is so intertwined, interwoven with all those aspects that you really, actually it is a sort of, if I may use a metaphor, err, a really tight large net that completely surrounds you”*Not a smoker*: “I was smoking and I just looked at my cigarette, like, and I thought this really is not who I am [emphasized ‘am’],this doesn’t fit with me at all!” | *Smoker*: “It’s a confrontation with yourself, with a side of yourself [that smokes] (…) It is not nice to have to say, hey, I’m doing something [smoking], I don’t want to do it, but if I quit I think I’ll fail. It’s not nice if you have to say that to yourself.” | *Smoker*: “I can’t, with, with, say well yeah, I am not a smoker, in essence, because I do smoke. And I think well, if I’m not [a smoker] in essence, I wouldn’t be smoking now.” | *Matches*: All-or-nothing person\* (T1); impulsive\* (T1)*Conflicts*: Professional identity (T1, T2); someone who does not walk away before finishing (T1) |
| Brigitte | *Addict*: “I do, that I’m sensitive to addiction and there ... that’s something of my identity. And that I thus err... make the choice to smoke all the time, but being a smoker is a behavior and so I don’t see that as an identity.” | *Addict*: [Talks about own experience] “Well yeah, if you just say to a, whatever kind of addict... Err.. It’s over tomorrow, never again. Then you have, with whatever kind of addict, arousal levels will definitely increase (..) That’s what you’re an addict for.” | *Smoker*: “I am and I’ll stay a smoker.” | *Matches*: Demanding person\* (T1); someone who needs relaxation (T1) |
| \*Participant indicated that this identity or self-perception complicated quitting.*Note.* Identity labels (in italics) do not necessarily reflect smoking status, but reflect participants’ self-perceptions (see Table 1 for smoking behavior at each time-point). |

Table 3. Other barriers to identification with a positive future nonsmoking self.

|  |  |  |  |
| --- | --- | --- | --- |
| **Barrier** | **Example quotes** | **Interpretation** | **Participants for whom this barrier was observed** |
| Perceptions of quitting as an insurmountable endpoint | “If you don’t have it [smoking] anymore, your [inaudible] drops, you become more tired, more stressed, etcetera. Then of course you’re more vulnerable to those kind of things. So not having that anymore, you know, then it will completely go wrong. (…) It’s a way to deal with stress. And taking that away, that results in stress.”(Brigitte, T2, smoker) | Brigitte expected that, without having the cigarette to help her cope with life’s stresses, she would become more vulnerable to these. This would lead to the complete collapse of the situation in that ‘it will completely go wrong’. Her stress levels would become uncontrollable, and thinking about this period resulted in distress in the present. She could not imagine that she would find other ways to deal with her stress and have a normal life as a nonsmoker, such that quitting was an insurmountable endpoint in her life. | Brigitte and Esther |
| Experiences of difficulty quitting | “[After quitting] I will feel nice, fresh and healthy and err, and awake and err refreshed and happy, yeah, and more energetic”“It [being a nonsmoker] will be fantastic, I will feel like I was again”. (Karen, T1, smoker)“My goodness, they [some heavy smokers] look so bad, you know, a very grey skin and very hollow-eyed… those dark grey teeth, I really don’t want that! To me that is, it, an, it’s an, an image of that’s what I don’t want!” (Karen, T2, smoker) | Karen had very positive expectations of herself as a nonsmoker in the first interview. Quitting would allow her to be the person that she felt that she essentially was; a nonsmoker. However, quitting was more difficult than she expected, and she did not talk as positively about becoming a nonsmoker anymore in the second and third interview. Instead she feared that she would become like the heavy smokers. | Karen |
| Picturing positive futures with smoking | “I know people, and they really smoke three cigarettes a day. They take the first cigarette at lunch, then one in the evening and one at the end of the evening, you know. That is their moment of happiness, they really sit down for it, and I have friends who smoke cigars, they have a cigar and it takes an hour (…) I find that fantastic [laughs]. I wish I could do that!”(Tom, T2, smoker) | Tom showed a desire to be an occasional smoker. He talked about occasional smoking as something that his friends ‘can do’ and that he wished that he ‘could do’, showing that he perceived it as an ability which he valued very much. He described occasional smoking as ‘fantastic’, showing that he wanted to become an occasional smoker himself. | Chris and Tom |

Table 4. Follow-up smoking status, quit attempts and identity.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name** | **Months to** **follow-up** | **Smoking status (#cigarettes p/day)** | **Duration and recency most recent quit attempt since T3** | **Self-label** |
| Iris | 19 | Abstinent | Abstinent since T3 | “Ex-smoker” |
| Julia | 18 | Abstinent | Abstinent since T3 | “Nonsmoker who used to smoke” |
| Sophia | 19 | Smoking (10) | No quit attempt | “Someone for whom relapse looms time and time again” |
| Louis | 18 | Smoking (20) | 3 weeks (17 months ago) | “Fine” |
| Karen | 18 | Smoking (6) | 3 days (16 days ago) | “A nonsmoker” |
| Tom | 19 | Smoking (15-20) | No quit attempt lasting >24 hours | “Someone who enjoys it but does not have the strength to quit” |
| Chris | 18 | Smoking (20) | 1.5 day (237 days ago) | “Someone who is addicted and is captured in the addiction” |
| Esther | 28 | Smoking (20) | No quit attempt | “An addict” |
| Brigitte | 28 | Smoking (20) | No quit attempt | “Someone who seems to need a cigarette to be able to concentrate” |
| No follow-up data was available for Peter. |